# Moving Office 101

**Tenancy Jargon** (frequently used words in a tenancy and what it means)

# Square Feet (sq. ft.)

Most commonly used unit measurement of an area in Malaysia. The typical space allocation per staff is 70-150 sq. ft. (1 sq. m. = 10.764 sq. ft.)

## **Letter of Offer (LOO)**

A letter stipulating the commercial terms of a tenancy between landlord and tenant. The premises is secured through payment of earnest deposit by the tenant.

# **Tenancy Agreement (TA)**

A legal covenant between landlord and tenant, outlining the duties and obligations of each party during the tenancy. It provides a detailed description of the subject property along with an inventory list, if applicable, of any furniture, fixture, and amenities. All the balance deposits are payable upon signing.

## **Utility Deposit**

Deposit collected by the landlord to pay for any pending utility bills if the tenant fails to do so. Refundable upon expiration of tenancy. Equivalent to 1/2-1 month's rent.

# **Option to Renew**

Standard renewals usually extend for a further 1-3 years, the renewal rate shall be based on prevailing market rate and mutually agreed upon by both parties. To be clear, it is the TENANT's right to exercise this option!

#### **Demised Premises**

The parts of the property that the tenant is permitted to use.

## Earnest Deposit/ Booking Fee/ Advanced Rental

A deposit issued by a prospective tenant to demonstrate sincerity to rent the premises. Typically treated as the first month's rental and only refundable in a limited set of circumstances. Equivalent to 1 month's rent

## **Security Deposit**

Deposit collected by the landlord to protect against any damages that may be caused by the tenant. Refundable upon expiration of tenancy. Equivalent to 2-3 months' rent.

#### **Tenure**

The duration of tenancy, typically 2 to 3 years with an option to renew for an additional term.

#### **Rent Free Period**

The period within the tenancy in which rent is free of charge.







